

## Full Critical Experiences List for Industry Individual Contributor

Industry Experiences	Individual Contributor
1. Execute and deliver on results	<i>M</i> = 4.62 <i>SD</i> = .59
2. Works independently with minimal supervision	<i>M</i> = 4.38 <i>SD</i> = .81
3. Create relationships with various organizational stakeholders	<i>M</i> = 4.33 <i>SD</i> = .66
4. Manage relationships and networks with others in the organization	<i>M</i> = 4.24 <i>SD</i> = 1.00
5. Facilitate meetings with stakeholders in the organization	<i>M</i> = 4.10 <i>SD</i> = .89
6. Work through ambiguity and uncertainty	<i>M</i> = 4.05 <i>SD</i> = 1.02
7. Collaborate with people from different teams on various projects	<i>M</i> = 4.05 <i>SD</i> = .92
8. Adapt and embrace organizational culture	<i>M</i> = 4.05 <i>SD</i> = .87
9. Deliver presentations to stakeholders in the organization	<i>M</i> = 4.00 <i>SD</i> = 1.14
10. Complete high visibility assignments	<i>M</i> = 4.00 <i>SD</i> = .95
11. Demonstrate ability to effectively handle ambiguous situations	<i>M</i> = 3.95 <i>SD</i> = 1.12
12. Use innovation and creativity in designing new projects to suit organizational needs	<i>M</i> = 3.95 <i>SD</i> = 1.07
13. Serve as a subject matter expert in a given area	<i>M</i> = 3.95 <i>SD</i> = 1.02
14. Work on a diverse array of projects	<i>M</i> = 3.95 <i>SD</i> = .87
15. Complete projects that span across multiple departments or across the organization	<i>M</i> = 3.90 <i>SD</i> = 1.25
16. Employ data analytics in decision making	<i>M</i> = 3.90 <i>SD</i> = 1.14
17. Speak up to superiors when necessary	<i>M</i> = 3.90 <i>SD</i> = 1.02

18. Demonstrate that developed projects add value to the organization	<i>M</i> = 3.90 <i>SD</i> = .83
19. Communicate with stakeholders often regarding project proposals and ideas	<i>M</i> = 3.90 <i>SD</i> = .79
20. Create and administer own projects from start to finish	<i>M</i> = 3.86 <i>SD</i> = 1.11
21. Maintain composure under pressure	<i>M</i> = 3.85 <i>SD</i> = 1.23
22. Complete stretch assignments that are outside of comfort zone	<i>M</i> = 3.81 <i>SD</i> = 1.03
23. Earn and maintain trust of leadership team	<i>M</i> = 3.79 <i>SD</i> = 1.08
24. Learn organizational politics	<i>M</i> = 3.79 <i>SD</i> = .92
25. Partner with others on broad talent initiatives	<i>M</i> = 3.76 <i>SD</i> = 1.22
26. Manage client relationships	<i>M</i> = 3.76 <i>SD</i> = 1.09
27. Manage large portions of projects	<i>M</i> = 3.76 <i>SD</i> = .94
28. Partner across multiple HR or organization groups	<i>M</i> = 3.70 <i>SD</i> = 1.08
29. Lead long-term projects	<i>M</i> = 3.69 <i>SD</i> = 1.20
30. Contribute to or complete projects in different areas (e.g., selection, training, coaching)	<i>M</i> = 3.67 <i>SD</i> = 1.16
31. Recommend changes to projects	<i>M</i> = 3.67 <i>SD</i> = .86
32. Manage multiple clients	<i>M</i> = 3.60 <i>SD</i> = 1.23
33. Identify root cause of organizational performance issues	<i>M</i> = 3.57 <i>SD</i> = 1.29
34. Develop key metrics for use in decision making	<i>M</i> = 3.55 <i>SD</i> = 1.15
35. Balance diverse perspectives of various stakeholders	<i>M</i> = 3.55 <i>SD</i> = 1.05
36. Identify global trends within industry	<i>M</i> = 3.44 <i>SD</i> = 1.29
37. Complete projects under the direction of organization executives	<i>M</i> = 3.44 <i>SD</i> = 1.25

38. Develop expertise in multiple content areas of I-O	<i>M</i> = 3.43 <i>SD</i> = 1.36
39. Create and maintain project plans	<i>M</i> = 3.43 <i>SD</i> = 1.17
40. Implement sustainment measures to ensure current programs are up-to-date	<i>M</i> = 3.39 <i>SD</i> = 1.15
41. Participate in global initiatives	<i>M</i> = 3.38 <i>SD</i> = 1.41
42. Execute analysis plans	<i>M</i> = 3.35 <i>SD</i> = 1.09
43. Demonstrate political savvy in structuring and designing projects	<i>M</i> = 3.35 <i>SD</i> = 1.09
44. Create analysis plans	<i>M</i> = 3.30 <i>SD</i> = 1.08
45. Lead people through change	<i>M</i> = 3.29 <i>SD</i> = 1.05
46. Allocate resources effectively	<i>M</i> = 3.29 <i>SD</i> = .99
47. Maintain high visibility with executives	<i>M</i> = 3.26 <i>SD</i> = 1.28
48. Establish a strategy to reach the organization mission	<i>M</i> = 3.21 <i>SD</i> = 1.32
49. Analyze data using advanced analyses	<i>M</i> = 3.15 <i>SD</i> = 1.57
50. Lead project teams	<i>M</i> = 3.11 <i>SD</i> = .94
51. Use different types of analytical software (e.g., SPSS, Mplus, SAS)	<i>M</i> = 3.10 <i>SD</i> = 1.48
52. Build and maintain assessments	<i>M</i> = 3.10 <i>SD</i> = 1.25
53. Work in multiple areas of HR	<i>M</i> = 3.10 <i>SD</i> = 1.02
54. Manage projects outside of expertise	<i>M</i> = 2.95 <i>SD</i> = 1.18
55. Actively build networks outside the internal organization	<i>M</i> = 2.94 <i>SD</i> = 1.26
56. Manage available resources	<i>M</i> = 2.94 <i>SD</i> = 1.14
57. Negotiate with stakeholders	<i>M</i> = 2.90 <i>SD</i> = 1.02

58. Mobilize employees towards completing organizational goals	<i>M</i> = 2.77 <i>SD</i> = 1.24
59. Serve as HR business partner	<i>M</i> = 2.65 <i>SD</i> = 1.32
60. Use different types of analytical methods (e.g., Structural Equation Modeling, Hierarchical Linear Modeling, Multiple Regression, ANOVAs)	<i>M</i> = 2.62 <i>SD</i> = 1.32
61. Manage projects through delegation of work	<i>M</i> = 2.61 <i>SD</i> = 1.15
62. Engage in risk management	<i>M</i> = 2.58 <i>SD</i> = .90
63. Participate in professional societies	<i>M</i> = 2.50 <i>SD</i> = 1.05
64. Mentor and coach subordinates	<i>M</i> = 2.42 <i>SD</i> = 1.17
65. Secure resources	<i>M</i> = 2.37 <i>SD</i> = 1.15
66. Create and follow diversity objectives	<i>M</i> = 2.30 <i>SD</i> = 1.22
67. Balance use of financial resources	<i>M</i> = 2.20 <i>SD</i> = .56
68. Demonstrate influence outside of the organization (e.g., through publications, presentations)	<i>M</i> = 2.10 <i>SD</i> = 1.18
69. Conduct succession planning	<i>M</i> = 2.06 <i>SD</i> = 1.34
70. Recruit new talent to the organization	<i>M</i> = 1.83 <i>SD</i> = .72
71. Manage performance of subordinates	<i>M</i> = 1.45 <i>SD</i> = .52

*Note:* Means and standard deviations reported for all critical experiences of Individual Contributor (*n* = 12 - 21) within Industry.